



# USDA BROILER MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was about steady in the Northeast and West; steady at best to barely steady in the Midwest. Retail and food service demand was light to moderate, fairly good where retail ads were planned. Supplies were more than sufficient for trade needs with lighter weights generally in the better balance. In the parts structure, movement was light to fair. Breast items were at least adequate to available. Dark meat cuts were at least adequate and wings were clearing satisfactorily. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

**GEORGIA F.O.B. DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading declined .75 to 77.25 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 69.25 cents last year on September 24, 2003.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

| ITEM             | DOCK PRICE<br>(CENTS PER POUND) |
|------------------|---------------------------------|
| LINE RUN TENDERS | 227.00                          |
| BREASTS - B/S    | 173.50                          |
| BREASTS - WHOLE  | 94.50                           |
| THIGH MEAT - B/S | 77.00                           |
| LEG QUARTERS     | 31.50                           |
| WINGS            | 109.50                          |

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**SOUTHERN** Trade sentiment was no better than steady. Demand was generally light to fair with limited trading. Supplies of all sizes were more than sufficient for trade needs. In the parts structure, movement was fair at best. Breast items were readily available and discounted. Dark meat cuts were fully sufficient. Wings were clearing satisfactorily. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**NORTHEAST** Trucklot buying activity on ready-to-cook whole broiler/fryers remained cautious and unaggressive during midweek trading. Offerings of the 3 pound birds ranged balanced to adequate and the heavier weights were at least sufficient. Movement through retail and distributive channels was no better than fair. The market tone was about steady. In the parts complex, breast items were fully sufficient and discounting remained prevalent. Dark meat cuts were adequate to fully adequate. Wings were clearing.

**MIDWEST** Offerings of whole broiler/fryers were moderate to heavy on a barely steady to weak undertone. Fill-in trade on Wogs noted at 48 and 52 cents delivered into the Chicago area. Trade activity and interest was quiet overall as consumer traffic continued spotty and irregular. Floor stocks fully sufficient, weights desirable. Parts trade was light on available supplies; whole and split breast ample, boneless/skinless breasts in slightly better balance, wings varied and dark meat items were adequate. The market tone was steady to fully steady on wings, steady on dark meat and barely steady to weak on breast cuts.

**WESTERN** The market tone was about steady. Offerings were adequate to plentiful for current needs. Sizes in a full range with whole body product over 3 pounds in the longest position. Buying activity was fair. Retailer demand was fair to instances fairly good, best where scattered feature activities noted. Trade sentiment was fully steady to firm on wings with balance of parts barely steady to weak. Floor stocks adequate overall.

## CHICK PLACEMENT AND EGG SET TOTAL

| 19 STATES     | WEEK ENDING 09/18/04 |         | PERCENT CHANGE<br>PREVIOUS YEAR |
|---------------|----------------------|---------|---------------------------------|
|               | 2004                 | 2003    |                                 |
| EGGS SET      | 198,110              | 193,335 | +02                             |
| CHICKS PLACED | 172,651              | 165,761 | +04                             |

## BROILER EGGS SET IN 19 SELECTED STATES UP 2 PERCENT

Commercial hatcheries in the 19-State weekly program set 198 million eggs in incubators during the week ending September 18, 2004. This was up 2 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## CHICKS PLACED UP 4 PERCENT

Broiler growers in the 19-State weekly program placed 173 million chicks for meat production during the week ending September 18, 2004. Placements were up 4 percent from the comparable week a year earlier. Cumulative placements from December 28, 2003 through September 18, 2004 were 6.56 billion, up 2 percent from the same period a year earlier.

**WEEKLY FRYERS AVAILABLE FOR MARKETING** Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 30-Oct-04 is estimated at 159.7 million head. This compares to 160.5 million head the previous week and to 157.2 million head the same week a year ago, when the slaughter was 159.7 million head and the composite weighted average price was 64.04 cents per pound.

SEPTEMBER 21, 2004

SOUTHERN STATES BROILER/FRYER PARTS

SEPTEMBER 22, 2004

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS  |                   |                 |          |         | POUNDS              |                   |                               |          |         |
|---|-------------------|-----------------|----------|---------|---------------------|-------------------|-------------------------------|----------|---------|
| ITEM  | (000)             | RANGE           | MAJORITY | WTD AVG | ITEM                | (000)             | RANGE                         | MAJORITY | WTD AVG |
| BREAST - B/S  | 802               | 115.00-200.00   | 120-125  | 126.69  | BREAST - B/S        | 622               | 115.00-200.00                 | 118-122  | 124.17  |
| TENDERLOINS   | 272               | 168.00-240.00   | -        | 192.34  | TENDERLOINS         | 195               | 170.00-240.00                 | 170-175  | 176.46  |
| BREAST - LINE RUN   | 96                | 85.00-105.00    | 88-90    | 90.26   | BREAST - LINE RUN   | 116               | 82.00-105.00                  | 87-90    | 88.66   |
| FRONT HALVES  | TOO FEW TO REPORT |                 |          |         | FRONT HALVES        | TOO FEW TO REPORT |                               |          |         |
| LEGS  | 73                | 32.00-51.00     | 32-35    | 35.73   | LEGS                | 83                | 32.00-51.00                   | 34-35    | 34.92   |
| LEG QUARTERS (BULK)   | 508               | 22.00-30.00     | 25-26    | 25.51   | LEG QUARTERS (BULK) | 483               | 22.00-30.00                   | 25-26    | 25.28   |
| LEG QUARTERS (4/10)   | 1,140             | 25.00-32.00     | 26-28    | 27.15   | LEG QUARTERS (4/10) | 1,090             | 25.00-32.00                   | 27-28    | 28.02   |
| WINGS (WHOLE)   | 295               | 92.00-110.00    | 92-95    | 97.15   | WINGS (WHOLE)       | 295               | 92.00-110.00                  | 95-96    | 98.03   |
| WINGS (CUT)   | 247               | 113.00-119.00   | 115-119  | 117.39  | WINGS (CUT)         | 452               | 113.00-119.00                 | 115-119  | 117.23  |
| DRUMSTICKS  | TOO FEW TO REPORT |                 |          |         | DRUMSTICKS          | TOO FEW TO REPORT |                               |          |         |
| THIGHS  | TOO FEW TO REPORT |                 |          |         | THIGHS              | TOO FEW TO REPORT |                               |          |         |
| B/S THIGHS  | TOO FEW TO REPORT |                 |          |         | B/S THIGHS          | TOO FEW TO REPORT |                               |          |         |
| *****   |                   |                 |          |         | *****               |                   |                               |          |         |
| WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR |                   |                 |          |         | F.O.B. DOCK.        |                   |                               |          |         |
| RANGE   |                   | TODAY'S AVERAGE |          |         | RANGE               |                   | TODAY'S AVERAGE 5-DAY AVERAGE |          |         |
| 34.50 - 46.00   |                   | 38.98           |          |         | 35.50-45.00         |                   | 39.59 40.72                   |          |         |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS**

Trucklot buying activity was noted as fair during midweek trading. Offerings of breast items remained available at discounted levels. Dark meat items were adequate to fully adequate. Wings were sufficient and clearing satisfactorily. Movement through retail and distributive channels was fair at best. Trade sentiment remained unsettled. The market tone was barely steady to weak on breast items, at least steady on wings and about steady on the balance.

\*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES. **SEPTEMBER 21, 2004**

**SEPTEMBER 22, 2004**

| CURRENT NEG                |          |        |         | WTD | CURRENT NEG                |          |        |         | WTD |
|----------------------------|----------|--------|---------|-----|----------------------------|----------|--------|---------|-----|
| ITEM                       | TRADING* | AVG**  | VOL/LBS |     | ITEM                       | TRADING* | AVG**  | VOL/LBS |     |
| BREAST - B/S               | 135-140  | 136.62 | 547,479 |     | BREAST - B/S               | 135      | 143.59 | 503,683 |     |
| TENDERLOINS                | 175-180  | 168.95 | 145,560 |     | TENDERLOINS                | 175-180  | 180.06 | 87,960  |     |
| BREAST - WITH RIBS         | 80-81    | 88.62  | 124,720 |     | BREAST - WITH RIBS         | 78-80    | 86.41  | 132,320 |     |
| BREAST - LINE RUN          | 80       | 85.92  | 177,160 |     | BREAST - LINE RUN          | 78       | 83.73  | 125,360 |     |
| LEGS                       | 45-46    | 37.79  | 197,500 |     | LEGS                       | 45-46    | 43.91  | 151,280 |     |
| LEG QUARTERS (BULK)        | 30-31    | 30.47  | 402,351 |     | LEG QUARTERS (BULK)        | 30-31    | 30.59  | 353,944 |     |
| DRUMSTICKS                 | 31-32    | 36.22  | 152,620 |     | DRUMSTICKS                 | 31-32    | 43.11  | 68,100  |     |
| THIGHS                     | 24-25    | 35.16  | 83,180  |     | THIGHS                     | 24-25    | 42.80  | 54,200  |     |
| B/S THIGHS                 | 69-70    | 67.45  | 74,120  |     | B/S THIGHS                 | 69-70    | 67.07  | 39,680  |     |
| WINGS (WHOLE)              | 100-101  | 110.82 | 87,760  |     | WINGS (WHOLE)              | 100-101  | 114.35 | 68,560  |     |
| BACKS AND NECKS (STRIPPED) | 10-12    | 11.43  | 16,840  |     | BACKS AND NECKS (STRIPPED) | 10-12    | 11.33  | 14,520  |     |
| LIVERS (5 POUND TUBS)      | 30-35    | 25.51  | 21,680  |     | LIVERS (5 POUND TUBS)      | 30-35    | 25.98  | 16,640  |     |
| GIZZARDS (HEARTS)          | 55-60    | 59.52  | 22,360  |     | GIZZARDS (HEARTS)          | 55-60    | 60.83  | 18,520  |     |

\*\*\*\*\*  
INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

|             | ESTIMATED  |         | ACTUAL  |         | AVG WTS |         | AVG WTS    |         |
|-------------|------------|---------|---------|---------|---------|---------|------------|---------|
|             | (1,000)    | (1,000) | (1,000) | (1,000) | (1,000) | (1,000) | (1,000)    | (1,000) |
| Alabama     | 4,054      | 4,072   | 3,789   | 3,750   | 5.43    | 5.30    | 4,005      | 5.34    |
| Arkansas    | 5,527      | 5,510   | 5,263   | 5,704   | 5.28    | 4.99    | 5,149      | 5.28    |
| Delmarva    | 2,331      | 2,326   | 2,307   | 2,252   | 5.80    | 5.70    | 2,285      | 5.78    |
| KY-LA-TN    | 2,072      | 2,056   | 2,006   | 2,340   | 5.00    | 4.59    | 1,979      | 5.15    |
| Mississippi | 3,081      | 3,070   | 3,082   | 4,468   | 5.54    | 5.78    | 2,814      | 5.59    |
| North Car   | 2,508      | 2,554   | 2,423   | 3,277   | 6.55    | 6.41    | 2,423      | 6.50    |
| Texas       | 2,504      | 2,485   | 2,484   | 2,712   | 5.25    | 5.07    | 2,538      | 5.27    |
| Total       | 22,077     | 22,073  | 21,354  | 24,503  | 5.51    | 5.41    | 21,193     | 5.50    |
| Mon-Wed     | 66,163 (A) |         |         |         |         |         | 64,310 (A) |         |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 22-Sep-04 is estimated to be 33,030,000 head up 3.86 percent from a week ago and up 6.58 percent from a year ago.

(Last week 31,802,000, last year 30,992,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY**

| DELIVERED TO RETAILERS |  | RANGE |
|------------------------|--|-------|
| FRESH FRYERS           |  | 97-99 |
| ROASTERS 4# & UP       |  | 107   |
| HENS UNDER 5#          |  | -     |
| HENS OVER 5#           |  | 73-75 |
| DUCKS                  |  | -     |
| RABBITS-WHOLE          |  | -     |
| RABBITS-CUT UP         |  | -     |

**SAN FRANCISCO PROCESSED POULTRY**

| DELIVERED TO RESTAURANTS AND INSTITUTIONS |          |         |
|---|----------|---------|
| FRESH FRYERS                              | ICE PACK | 107-108 |
|   | DRY PACK | 116     |
| ROASTERS 4# & UP                          | ICE PACK | 108-109 |
|   | DRY PACK | 110     |
| HENS OVER 5#                              | ICE PACK | 93      |
|   | DRY PACK | 93-95   |
| DUCKS                                     |          | 170-185 |

**ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

UNDER FEDERAL INSPECTION FOR WEEK ENDING 25-Sep-04

| CLASS         | CURRENT WEEK | PREVIOUS WEEK |
|---------------|--------------|---------------|
|               | 09/25/04 (1) | 09/18/04      |
| THOUSAND HEAD |              |               |
| BRO-FRY       | 164,337 (2)  | 169,891       |
| LT HENS       | 1,562        | 1,428         |
| HVY HENS      | 1,505        | 1,531         |
| TOTAL         | 167,404      | 172,850       |

(1) ESTIMATED

(2) The estimated number of broiler-fryers available for slaughter the week ending 25-Sep-04 is 164.3 million head compared to 162.0 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 164.7 million head or 0.4 million more than estimated available. For the week of 02-Oct-04 the estimated available is 164.9 million head.

**WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS**  
(INCL GOVT STOCKS) (IN THOUSANDS)

|             | PROCESSED TURKEY | PROCESSED POULTRY |
|-------------|------------------|-------------------|
|             | LBS              | LBS               |
| AM 09/20/04 | 195,641          | 56,705            |
| AM 09/01/04 | 184,056          | 56,558            |
| CHG         | 11,585           | 147               |
| PCT CHG     | 6                | 0                 |

**COLD STORAGE MOVEMENT** (IN THOUSANDS)

|               | PROCESSED TURKEYS |          |          | PROCESSED POULTRY |          |          |
|---------------|-------------------|----------|----------|-------------------|----------|----------|
|               | 09/20/04          | 09/13/04 | 09/22/03 | 09/20/04          | 09/13/04 | 09/22/03 |
| PACIFIC COAST | 20,939            | 20,796   | 21,461   | 5,611             | 5,387    | 4,953    |
| LOS ANGELES   | 351               | 357      | 796      | 3,441             | 3,616    | 2,524    |

**CENTRAL MISCELLANEOUS POULTRY RTC HENS**

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF SEPTEMBER 20, 2004

| HENS | ICE PACKED (12 PER BOX)     | RANGE |
|------|-----------------------------|-------|
|      |                             | 70-72 |
|      | VACUUM PACKED (6-9 PER BOX) | 72-79 |

**HACKETTSTOWN POULTRY SALES**

FOR 09/21/04

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

|                  | LOW HIGH AVG |      |      |                   | LOW HIGH AVG |      |   |
|------------------|--------------|------|------|-------------------|--------------|------|---|
|                  |              |      |      |                   |              |      |   |
| HEAVY FOWL lb.   | .50          | 1.00 | .58  | HEAVY FOWL ea.    | -            | -    | - |
| LIGHT FOWL lb.   | -            | -    | -    | LIGHT FOWL ea.    | -            | -    | - |
| MIXED FOWL lb.   | -            | -    | -    | MIXED FOWL ea.    | -            | -    | - |
| BANTAMS lb.      | -            | -    | -    | BANTAMS ea.       | -            | 1.75 | - |
| BROILERS lb.     | -            | -    | -    | BROILERS ea.      | -            | -    | - |
| ROASTERS lb.     | -            | .50  | -    | ROASTERS ea.      | -            | -    | - |
| FRYERS lb.       | -            | -    | -    | FRYERS ea.        | -            | -    | - |
| CHICKS lb.       | -            | -    | -    | CHICKS ea.        | .60          | .80  | - |
| PULLETS lb.      | -            | -    | -    | PULLETS ea.       | -            | -    | - |
| BUNNIES lb.      | -            | -    | -    | BUNNIES ea.       | 6.25         | 6.75 | - |
| ROOSTERS lb.     | 1.50         | 1.55 | 1.53 | ROOSTERS ea.      | -            | -    | - |
| GEESE lb.        | -            | -    | -    | GEESE ea.         | -            | -    | - |
| TURKEYS lb.      | -            | -    | -    | TURKEYS ea.       | -            | -    | - |
| DUCKS lb.        | .70          | .75  | .72  | DUCKS ea.         | -            | -    | - |
| RABBITS lb.      | .70          | 1.20 | .84  | RABBITS ea.       | -            | -    | - |
| PIGEONS lb.      | -            | -    | -    | PIGEONS ea.       | 1.25         | 4.50 | - |
| GUINEA FOWL lb.  | -            | -    | -    | GUINEA FOWL ea.   | -            | -    | - |
| DUCKLINGS lb.    | -            | -    | -    | DUCKLINGS ea.     | 1.00         | 1.10 | - |
| GUINEA KEETS ea. | -            | -    | -    | CALL DUCKS ea.    | -            | -    | - |
| SILKIES ea.      | -            | -    | -    | GOSLINGS ea.      | -            | -    | - |
| GUINEA PIGS ea.  | -            | -    | -    | TURKEY POULTS ea. | -            | -    | - |
| CHUKARS ea.      | -            | -    | -    |                   |              |      |   |
| TOTAL COOPS      | 68           |      |      |                   |              |      |   |

**MAJOR WHOLESALE MARKETS - Mexico City**

Cents per pound for the week ending September 17, 2004

|              | <u>Whole</u>    |                | <u>Legs</u>     | <u>Necks, Backs</u> | <u>Livers/</u>  |             |
|--------------|-----------------|----------------|-----------------|---------------------|-----------------|-------------|
|              | <u>Chickens</u> | <u>Breasts</u> | <u>W/Thighs</u> | <u>&amp; Wings</u>  | <u>Gizzards</u> | <u>Hens</u> |
| RAYON        |                 |                |                 |                     |                 |             |
| Low          | 67.29           | 118.75         | 71.25           | 11.87               | 7.92            | 43.54       |
| High         | 68.48           | 126.66         | 83.12           | 19.79               | 11.87           | 43.54       |
| Mostly       | 68.08           | 118.75         | 79.17           | 15.83               | 11.87           | 43.54       |
| SAN JUAN     |                 |                |                 |                     |                 |             |
| Low          | 67.69           | 118.75         | 75.21           | 11.87               | 9.90            | 44.33       |
| High         | 68.87           | 126.66         | 83.12           | 17.81               | 13.85           | 44.33       |
| Mostly       | 68.08           | 118.75         | 79.17           | 11.87               | 11.87           | 44.33       |
| NEW SAN JUAN |                 |                |                 |                     |                 |             |
| Low          | 68.08           | 118.75         | 79.17           | 11.87               | 11.87           | 45.52       |
| High         | 69.27           | 126.66         | 83.12           | 19.79               | 15.83           | 45.52       |
| Mostly       | 68.08           | 122.71         | 79.17           | 11.87               | 11.87           | 45.52       |
| BECERRA      |                 |                |                 |                     |                 |             |
| Low          | 68.08           | 118.75         | 83.12           | 7.92                | 7.92            | 43.54       |
| High         | 69.67           | 126.66         | 87.08           | 15.83               | 15.83           | 43.54       |
| Mostly       | 68.08           | 126.66         | 87.08           | 11.87               | 11.87           | 43.54       |

**DELMARVA** Movement of ready-to-cook whole birds was mostly light and unaggressive. Offerings varied, but were at least adequate. Live supplies were moderate; weights were desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 63 to 77 cents. Trade sentiment was steady. In the parts complex, breast items remained readily available for immediate delivery; buying interest on boneless/skinless had improved some. Leg quarters were fully adequate. Wings were in balance to fully adequate. Livers and Gizzards generally cleared well.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| RANGE            | BRANDED      |
|------------------|--------------|
|                  | U.S. GRADE A |
| WEIGHTED AVERAGE | 59-81        |
| NO. OF BOXES     | 65.98        |
|                  | 8,063        |

\*7 of 7 plants reporting.

**USDA, AMS, POULTRY PROGRAMS,**  
**POULTRY MARKET NEWS OFFICES**

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| Washington, DC  | Voice    | (202)720-6911 | Mike Sheats                       |
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| Atlanta, GA     | Voice    | (404)562-5850 | Johnny Freeman                    |
|                 | Fax      | (404)562-5875 | (Officer-In-Charge)               |
| Jackson, MS     | Recorded | (404)562-5856 |                                   |
|                 | Voice    | (601)965-4662 | Gary Brown                        |
| Des Moines, IA  | Fax      | (601)965-4661 | (Southern States Area Supervisor) |
|                 | Voice    | (515)284-4471 | Mary L. Adkins                    |
| Los Angeles, CA | Fax      | (515)284-4468 | (Officer-In-Charge)               |
|                 | Recorded | (515)284-4545 |                                   |
|                 | Voice    | (213)534-1330 | Jim Derby                         |
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